

Vendor - Waterfall

Milestone	Due Date	Cost
Project Kick-Off Conference / High-Level Requirements	May, 2020	\$50,000
Requirements Sign-Off	Sep, 2020	\$100,000
Development and Unit Testing Complete (including system integrations)	Jan, 2021	\$100,000
User Testing Support & Defect fixing complete	Mar, 2021	\$50,000
Production Rollout & User Training	Jun, 2021	\$25,000

Vendor - Agile

Milestone	Due Date	Cost
Project Kick-Off Conference / High-Level Requirements	May, 2020	\$50,000
Sprint 1	Sep, 2020	\$25,000
Sprint n..	Jan, 2021	\$200,000
Sprint 10	Mar, 2021	\$25,000
Production Rollout & User Training	Jun, 2021	\$25,000

Resource Leveling outside of SOW

Waterfall	2020												2021										
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
Project Kick-Off Conference / High-Level Requirements																							
Detailed Requirements																							
Development and Unit Testing Complete (including system integrations)																							
User Testing Support & Defect fixing complete																							
Production Rollout & User Training																							

Agile	2020												2021										
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
Project Kick-Off Conference / High-Level Requirements																							
Sprint 1																							
Sprint n																							
Sprint 10																							
Production Rollout & User Training																							